Raymond Beach RFP Summary

Name: GXA Services owned and operated by Joanne and Gary Alfiero
Address: P.O. Box 39, 13 Fern Ave
Windham, ME 04062

Contact Info: (207) 671-5129
gjalfiero@gmail.com

Bank Letter	*Proof of Insurance*	*Bonding (Optional)*	*Serve Safe*	*Signed Non-collusion statement*	*Professional References Provided*	*Number of Employees*	*Term of Proposal*	*Payment Offered*
Yes	Yes	NA	Based on approval	Yes	3	Not Specified	5 year lease with first refusal for renewal	$5,200 yearly*

Comments:

Past Business History:

GAX Services/Properties has been operating for the last 8 years providing a variety of services including residential cleaning, maintenance and contract distribution.

Joanne- 15+ Years in food industry as waitress/hostess
10+ years in sales/marketing
Gary- 5+ years as a corrections officer
20+ years in upper management of car sales

Financial History:

2010: $88,434
2011: $98,556

Activities Conducted:

Plans to operate a clean, family oriented, fee based beach ($5/car & $1/person 6&up; 5 and under are free). Hours of operation will be 9am -8pm, 7 days a week which will have constant patrol. During which, the existing rules will be upheld, especially no smoking, drinking or pets allowed and unpotty-trained children will be required to wear a swim diaper. They plan to have a life guard when it is financially feasible.

*Over the next two years, they plan to incorporate vending carts, activities (such as lobster bake) and sales of swim accessories. The primary focus appears to be community support where the beach will be a location for fundraising for various Town-sponsored groups and different allocated proceeds go toward supporting the schools and food pantry.