-------- Original Message --------
**Subject:** Proposal for Raymond Beach
**Date:** Thu, 21 Feb 2013 20:06:32 -0500
**From:** Diane Monty <diane1monty@gmail.com>
**To:** danielle.loring@raymondmaine.org

Rocket Monty's Hot Dogs & More
270 State Route 121
Otisfield, Maine 04270
207-420-6545 Diane's Cell
207-461-7507 Ron's Cell

Danielle Loring

We are Diane Monty and Ronald Demers and we would be very interested in setting up our fully enclosed Hot Dog Cart at the Raymond Beach for the summer. A little about us we are currently set up in the parking lot of the Tractor Supply Store in Oxford on Route 26. We are one of the only hot dog carts open all year, including the winter months. We both love cooking, working with the public and do our best to deliver a high quality product that we both are proud of.

We are excited about the thought of being at Raymond Beach for the summer months. I, Diane am a former resident of Raymond, and owned a coffee shop in Windham, Monty's of Maine, but had to close it down due to the high overhead and the business slowing down in the winter. Ron worked for and then owned a leather wholesale company in Lewiston for twenty eight years. He also loves to be in the water, he was an all American swimmer, lifeguard and water safety instructor during his college days and now competes in as many triathlons as he can. Both of us are avid Kayaks and would consider renting kayak's, canoes and safety equipment.

We would love to be considered as managers of Raymond beach for the summer, to sell our food and drinks and also take care of the beach. We are licensed by the state of Maine and insured for liability. We do have a few questions regarding our responsibility.

We hope to hear from you soon and look forward to five years of joint partnership with the Raymond Beach and the town of Raymond.

Best Regards,

Diane Monty

Ron Demers

Danielle,

The questions that we have are regarding our responsibility of the beach, I understand that you are looking for someone to keep it picked up and clean, we are just wondering if something happened and someone got hurt on the beach whose responsibility is it? How would be handle someone that is drinking liquor on the beach? How much authority do we have regarding this? We are just wondering how we would handle some issues such as these.

Sorry I missed your call today, but I was working the Hot Dog Cart in Oxford and had a busy day. Please feel free to give me a call at any time.

**PROPOSAL**
**This Page Must Be Included***

**Company/Individual's Name:** Rocket Monty's Hot Dogs & More

**Authorized Representative:** Diane Monty Ron Demers
Title:

Address: 270 State Route 121 Otisfield, Me 04270
Phone: 420-1e545 - 461-7509 Email: diane7monty@gmail.com
Fax: 207-539-2500 Federal ID:

***CERTIFICATE OF NON-COLLUSION***

The undersigned certifies that under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

Diane Monty Ronald A Demers
Authorized Official:

2/28/13
Date

Hi Danielle,

Here is some more of the information that you are looking for. Please let me know if we have left out anything that is critical. If not we can answer any questions that they might have on March 5th.

The dimensions are 4'x8' fully inclosed with grill, steamers and refrigeration. We have a battery that the electric runs off and a generator to keep the battery charged as it needs it. We currently are serving Hot dogs hamburgers cheeseburgers bacon burgers Italian sausage subs and steak and cheese subs. We do one or two specials each week such as meatball subs chili, American chop Suey etc. we would continue to do the same at the Raymond beach, along with some things more fitted to summer. We plan on making a grab and go lunch for beach goers and people that would like to pick up their lunch for work.

Another plan we have is to rent out kayaks and other water craft along with safety equipement.

We are considering charging a parking and beach fee, but as of yet we have not worked that out.

Besides room for the hot dog cart we would like to put up a Rubbermaid storage unit that is 4x4. This would hold some of our supplies and the generator. Also I am not sure if there are picnic tables at the beach or not but we would need to have 2 - 4 tables s et up for people to eat at. Even if they bring their own lunch.

Financially we are set up and doing business now, although we are new at this venture we are making enough to pay our bills, and would not have a problem changing our location with many more opertunities. We have three kayaks now and would pick up a few more. Along with the life vests. We also would have any one renting sign a waiver holding us not liable if something should happen

We have liability insurance for one million dollars.

Another opportunity that we see in this is the possibility of Ron giving swimming lessons a couple days a week. He is a former lifeguard, water safety instructor and swim instructor.

I will either fax or drop off the signed Proposal tomorrow. We will be attending the meeting on March 5th. Please advise me of where the meeting is.

Thank you for your consideration to this matter.

Regards,

Diane Monty and Ron Dennis