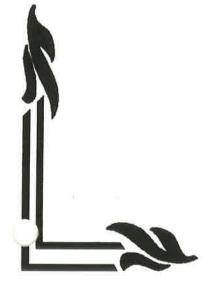


2013 Tassel Top Park







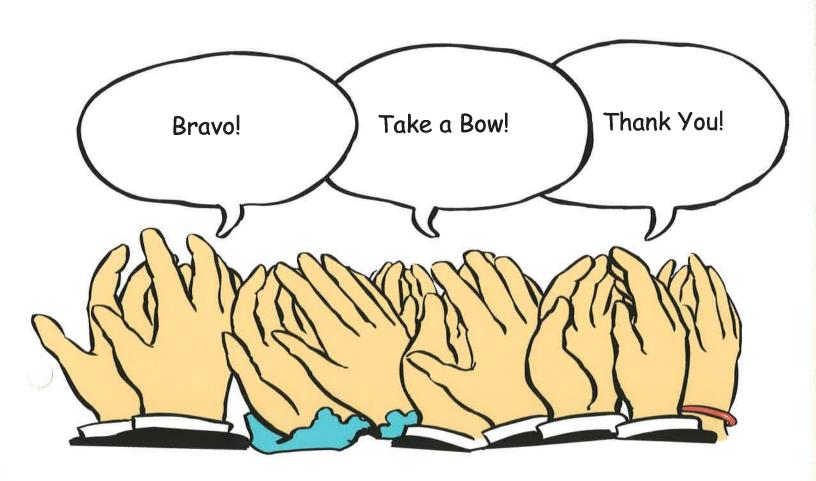
End of Season Report



A THANK YOU

We want to take this opportunity to say a heartfelt thank you an extraordinary team of adults, who time and time again stepped up and went above and beyond the call of duty, with constant good cheer, in spite of soggy weather, excessive humidity and staffing issues to make this season a success. Thanks especially go to Barry Alden, whom we have decided cannot control his creative mind, TT veterans Donna Libby and Tracy Morton, and newcommers, Bev Genthner and Anna Landry. You saved the day, time and time again....thank you.!

Thanks also go to Nancy Yates, Rita Theriault, Danielle Loring, Phyllis Burnham and of course Nathan White and the Public Works Crew...This is a great team of people who especially includes this Board of Directors. We could not do this without your support and help. A sincere thank you to all.......Sue



2013 TASSEL TOP PARK END OF SEASON REPORT

We look back at this summer as the summer that never really was. We had so much continuous rain which helped keep numbers down and the lake level up. We ran at no more than half capacity on the beach for most of the season with the water staying quite high until the middle of August. When we had hot and sunny days, we were filled to capacity and had to temporarily close the gates several times and sometimes more than once a day. The park was closed to the public 12 times this summer because of inclement weather and no business. (Barry and Sue continued to work on all but one of those days which was a total wash out so Sue got a day off!) All in all it was a challenging season weather wise and staffing wise as well, but as they say, "All's well that ends well"and we ended well!

STAFF: Barry Alden (782.75 hrs.) was his usual awesome self this season. His passion for the park shows in the care that he gives each project he undertakes no matter how detailed or menial. He is an inspiration to others of the staff with his steady and cheerful demeanor and outstanding work ethic. This park would in no way resemble the place that you see today without his care and attention to detail. He hopes to return next year ... Blake Babineau(133.25hrs.) was one of my teen hires who had a slow start but really grew into his position over the course of the summer...Eli Emery (89hrs) came in late in the season to replace someone who had been fired...Jenna Fortin (6.5hrs) came and went in a flash...Beverlee Genthner (97hrs.) also came late in the season as a replacement and was a life saver. Another adult with an excellent work ethic, she would like to come back next year and hopes to learn the snack shack as well....Anna Landry (112 hrs) met my challenge to restore my faith in teen hires with flying colors. She primarily worked in the snack shack and was a super fast learner, also hopes to return...Donna Libby (272 hrs.) was amazing and flexible as always. She has a friendly, quiet way with the patrons but also has no issue standing up to the "trouble makers" and politely keeping them in line as well. She will work anywhere we need her. She also hopes to come back next season...Rebecca McIntire (152.75 hrs.) was also invaluable to us in the snack shack or gatehouse. She was also good natured about rain days, which seemed to fall disproportionately on her shifts...Tracy Morton (246.75 hrs.) was awesome again, primarily working in the gatehouse, she very rarely lets anything get by her. She has a very energetic, friendly and personable way with the patrons and her amazing memory helps her to remember people, parking spots available and so much more. We are hoping for her return next season as is she....Kim Palumbo (144.5) did a good job again for us but her season was cut short due to personal issues. She does everything and anything asked of her...Haven Smith (15.75 hrs) was also a short timer. I will discuss all short timers, briefly, during the meeting. Also to note, these hours are total hours worked and include snack shack hours which are separated on the snack

shack report found later in this report.

BUILDINGS:

GATE HOUSE: We put a new deck, railings and patio/landing on the front of the gate house as the old deck had rotted and was becoming a safety issue. New landscaping including a walkway/ speed hump from employee parking lot to front of gate house and a new planter design with rock fountain. The main sign was also updated to reflect the changes made since last year. A new cash register and fan were purchased to replace old, non functioning ones.

FUTURE: Some of the siding near the bottom is beginning to rot and will have to be replaced at some time....not yet urgent.

MAIN CABIN: New PEX water pipes were installed in basement as old lines were corroded copper and were leaking...Cedar fencing installed...driveway divider stained and planted with Hostas etc.. added to rock wall in front of deck...tongue and groove wall to ceiling in the living room...new entrance to rental path done with large rocks and solar coach lights.

FUTURE: Metal roof and skylights to add more light to the area and "open it up" more Floors refinished, handicap rail for toilet, cracked windows repaired

MIDDLE CABIN: An awning was built over the side window to keep the sun from adding more heat to the cabin and baking people in their beds...worked awesome! FUTURE: Metal roof, ceiling fan to keep air moving

THIRD CABIN: Patio was built on side of third cabin and heavily used...New fence out back and between the 2 sleeping cabins...

FUTURE: Metal roof, floor painted

BATH HOUSE: Rubber mat flooring was put down and worked great! FUTURE: skylight to let steam out of building which will cut down on mold and bugs

RENTAL GROUNDS: End and grill tables repainted, concrete grill pad poured, new camp fire pit designed and poured, new solar lights to mark paths between buildings at night.

FUTURE: New grill for tenants

SHED: new fence put out front to replace rotted one

EDUCATION CENTER: old stairs which were rotted were removed and new beam and crushed stone stairs constructed..."Quiet" area with 2 new benches designed and constructed for reading and /or meditation...Patrons loved both new things.

SNACK SHACK: 2 new fans were purchased to replace old ones that no longer worked. Once the fans go on for the summer they are on all the time to help keep the snack shack cooler and to help the freezers stay cooler as well. The wheelchairs were once again a welcome surprise to a few people....A new receiver was also purchased for our music as the old one was fried by lightning last year. Barry also built a small standing cafe type table for outside.

FUTURE: We need to renovate the inside to 1.close up (there are a lot of holes for bees and critters to get in) and clean things up a little.. 2. make things more efficient for the workers there and... 3. and most important to try to cool the building down as much as possible for the employees and the coolers/ freezers which are working very hard in the extreme heat. Also, we need to repair the deck and would like to delete the delivery ramp since we already have one on the fron , and make one big side deck with a couple of chairs so people could sit and eat .

MEN'S CHANGING ROOMS: These worked fine again this year

FUTURE: replace screening around the top area

WOMEN'S CHANGING ROOMS: The building was completely gutted out and 3 new stalls were built in a different configuration to make 2 regular size stalls and one that is bigger and has an Adirondack chair in it for people that need to be seated while dressing. Another chair is outside the stall for someone waiting or to put beach bags etc in. The walls were also lowered to just under the screening for more light and much better air flow. The changing room walls had been severely chewed by some fairly large animal last winter and all the plywood was old and shredding so we felt it was the right time to renovate....small trash cans were installed to the walls for sanitary items, to try to keep them from being deposited between boards and in corners, which is not nice for us to have to deal with. They were, for the most part a success.

FUTURE: Screening will need to be replaced around the top of the building.

PORT-A-POTTIES: The handicapped port-a- potties worked really well again this year and the company that we deal with is really wonderful, making sure they are cleaned well and smell as good as one of these can. Since we have added the small trash cans for sanitary item things have been better as far as people dumping trash into the toilets. We have had the occasional DD cup dumped in but trash has been noticeably less.

BEACH: Thanks to mother nature, the water remained pretty high for the lion's share of the season. We sprayed for poison ivy in the spring and this will apparently be an annual "must" as poison ivy grows from a root system and is nearly impossible to eradicate. However, Round-Up seems to work really well.... We replaced all of the board fencing, most of which had rotted, with cedar rail fences.. A couple of new benches were also built to replace old rotted ones. The new design that Barry came up with is a favorite with people. There were several birthday parties, family reunions (including a Hall

family reunion) and business team building retreats hosted at the beach this year...The relatives of Jim Hall had not been here for over 20 years and were amazed and in awe of what had been done with the park and buildings. We had a few incidents with people coming over from Raymond Beach with their rented boats and using our beach for free until they were asked to leave. I will talk to the people who run Raymond beach next year to ask them to let their boat rentals know that they cannot use Tassel Top in this way... We had 3 cases of duck itch on the very last day that we were open...Out bacteria counts were once again good this year with only one high one due to the day camp that was here most likely.

Counts are as follows:

5/28=4, **6/4=2**, (lowest) 6/11=0, 6/25=18, 7/2=23, 7/9=9, 7/16=35, 7/23=5, **7/30=225** (highest), 8/6=20, 8/13=14, 8/20=14

PICNIC TABLES: We bought 4 tables at the beginning of the season and Barry built 2 more plus a half table near the end of the season. We are working on ideas for tables that will last longer in the beach environment. We are thinking that part of the problem is in the staining of them so we are coming up with a different design and will perhaps water seal only the top surfaces. We will keep you posted.

FUTURE: We will need 4-5 new tables next season.

GRILLS: We got 3 new grills this year from Northern Tools. We have begun tipping the grills forward for the winter so hopefully the snow melt will run off them and keep them from rusting. I have also suggested covering them in the winter but Barry feels this will work well too.

FUTURE: We will need 3-4 new grills next year.

SWIM LINES: The swim lines and new buoys worked EXCELLENT this year with NO mid season breaks, adjustments or repairs. The ropes looked good coming out of the water this fall, so we are thinking that we may get one more season out of the rope which is longer than we have ever been able to use the same ropes. It has made a huge difference adding the extra buoys to the lines, keeping them more out of water. FUTURE: Need 4 more sombrero buoys to replace the last of our old Styrofoam ones.

BOAT MOORING: The boat mooring was only used once this season. It had to be moved again this year as ice had moved it over the winter.

FUTURE: For discussion....We would like to delete the boat mooring all together and build a very short and narrow dock on posts that would abut the swim lines and the renters would be able to dock their boat and not interfere with the swim lines. Also it would give them something to fish off from when we were closed. Earlier concerns regarding beach goers using this, we think, may be erradicated by signage, a woven wire barracade around 2/3s of the posts and our keeping an eye on things while we are open. The boat mooring is rarely used and often causes problems with our swim lines and

really is more trouble than it is worth.

ATTENDANCE: We had 15,308 paying customers here this season (not including babies) which was down 2,643 from the 17,951 that were here last season. Or we had 15,737+ people, which includes 429+babies which would put us down 2,214. This, we feel was mostly entirely to do with the soggy weather that we had.

GROUNDS:

- New mulched area and walk way by gate house
- Crushed stone walk ways in chute
- Multi bird birdhouse in chute
- Forsythias planted along fence by 302
- Rock wall by exit at gate house built up
- Cut back and trimmed side of walkway by Ed. Center
- Birdhouse for 302 garden
- Trimming in many areas of the park and beach this year to manage overgrowth

TRAILS: The trails on the right side of the road coming in were covered in gravel to cover the exposed roots and make better footing for everyone, especially the runners. This really defines the trails and will be much easier to maintain and clean debris from. Also, raised walk ways were made across the road, and fences were added to get driver's attention to the fact that people may be coming and going from there. The walk ways also served as speed humps which did better job of slowing people down while driving in the park. Speed and lack of attention to the signs are on going issues that we keep working to alleviate. A new bench was also built to replace an old rotted one. FUTURE: Continue on with the gravel

RENTALS: This was another strange year for rentals. We had 230 rental inquiries which was down 26 from last year's 256. I think people who normally rented last minute were hesitant to commit due to the weird weather that we had (some made mention of that). We had 5 weekly rentals (4500.00) and had 5 daily rentals (1300.00) totaling 5800.00 which was down 11.00 from the 6900.00 that we took in last year. On a happy note, we already have 6 weeks rented for next season and there are others that can't commit until the new year when they find out when their vacation is, but also plan to be coming.

HOURS: The hours worked out fine again this year. We have told people that we close when the incoming gate closes a half hour before actual closing so for the most part people were out on time. We have found that if you tell them that we close at 8 they do not begin to pack up until then which translates to an 8:30 closing and irritates everyone. This works much better. They do the same thing at the Maine Wildlife Park. They close

at 4:30 (no incoming people after that) and their gates close and lock at 6.

RATES: I think that our rates are fine where they are right now at least for another year. We still had a lot of people who thought for some reason that we are 5.00 for adults and once they had been in, thought we should be asking that because it is so nice. We had no squawking about the deletion of the half price after 5 thing and the pass prices were also accepted without incident, so , I really do think we are good for now... I don't know if you would want to incorporate a small rate increase on the rentals(25.00) to defer the mooring fee to a dock fee , if we build one, and everyone pays, (as everyone would use the dock fro tanning, fishing, etc. or if you would like us to keep things status quo and collect a docking fee only on those with boats.

PASSES: This pass system worked the best of any so far. The rate was acceptable to nearly everyone and no one seemed to mind paying for the extras as necessary. We did feel bad for the families with 5 people who had to pay every time but they were good about it and I really think that if we were to raise the rate to 100.00 for 5 people it would be out of reach for some of the smaller families. It was much easier with the one pass and I would suggest that this system stay in place for another season.

RENTAL RATES: I would suggest that where all of August is rented for next season as is part of July, that we leave things as they are and if you would like to make a modest increase for 2015 do that now so I will know what to charge early bookings. Also, we could work out and implement the dock issue for the remainder of the 2014 slots if you like.

INCIDENTS:

We had a few incidents at the park this year. They are as follows:

- Some lazy people leaving in the rain, opened the gates to the beach, backed their car down to the beach and backed into the bench and fence destroying both. This set us on the fence replacement path.
- Very hostile man with a woman drove right through the gatehouse area just asking when we closed and never stopped to pay. Sent 2 guys down to get his money and he got rude and hostile with them both and was asked to leave. He argued that it was a public beach and in his mind public = free. Came up to gate house to see me and was also told to leave, threatened all of us with putting us on the internet etc. and finally went away.
- A few incidents of people tying to our swim lines or beaching outside the lines and using the beach until they had "trespassing and theft of services" explained to them.
- A hurt red squirrel had to be caught and taken into the woods along with a huge dead eel on a different call.

- A Mini van had passenger window smashed out and a bag stolen from it. The people were very good about it and said that the person only got a beach bag full of notebooks and nothing else. Police report filed.
- One out of 2 lost wedding rings was recovered and returned to its owner who is one of our Facebook fans and was SO grateful.

MISCELLANEOUS:

- The inmates this year did a great job getting the upper park raked up and in order
- Maine Gas/ Suburban Propane was here to clean and hook up all the gas utilities
- We had Bryan Peterson here for 30 hours of community service. He did a wonderful job and was a huge help to us.
- We gave a certificate to Gray New Gloucester PTA for their silent auction which was only good for this season and not redeemed.
- We gave the Raymond Village Library a certificate for their summer reading program and is only good for this season and was not redeemed. This is something that has been done for a few years now. We give them a certificate for their reading program and they give us all the leftover flowers from their flower sale (usually at least a half pickup bed full) for the park.
- Windham Rec., Gorham Rec., and Yarmouth Rec were here this season.
 Cumberland Rec was also scheduled but was rained out.
- We had 2 accidents this year with the staff. Barry had a cut over his eye that required stitches and Blake sprained his ankle leaping off the gatehouse deck and not landing as gracefully as his take off had promised.
- We ordered and passed out all of 700 brochures this year. 100 more than last year.
- We are getting more and more wildlife and tons of songbirds in the park which tells us that we are managing the park properly. We have deer, hawks, eagles, turkeys, skunks, groundhogs, racoons, red and gray fox, minks, squirrels and chipmunks and an all white squirrel!
- The Mule is still going strong
- Face book has proven to be a very successful tool for us. We are up to 312 "Likes" and have a big fan base. It is a great way for us to post hours and incidents and anything pertinent to the park and the people seem to love it. We are actually surprise at how many people follow this and also in the off season.
- Phyllis and Bob were regular visitors this season

HALF PRICE AFTER 5 UPDATE

Monday through Friday this year	Monday through Friday last year
Adults 262x4.00=1048.00	$304 \times 2.00 = 608.00$
Child 75x2.00= 150.00	106x .50= 53.00
Sen. 3X3.00= 9.00	5x .50= 2.50
$12\overline{07.00}$	663.00
1207.00	003.00
Weekends this year	Weekends last year
: : : : : :	Weekends last year

448.00 565.00 1111.50 1772.00 Total Last year lost 663.50

1x3.00= 3.00.....2x1.00= 2.00

Made 660.50 more than last year

NEXT YEAR:

Sen

- Keep working on trails
- Play area for badminton and volley ball behind snack shack
- Fencing for front of park
- I am sure we will come up with something!

FOR DISCUSSION:

- Electronic cigarettes
- Lifeguard/security for Friday, Saturday, Sunday.
- Memorial Benches for departed beach patrons

SNACK SHACK REPORT....see attachment SEASON PASS REPORT.....see attachment FINANCIAL REPORT.....see attachment

Tassel Top is a special and truly unique park and I thank you for allowing us to be creative with things here. Once again I want to thank you for your continued support and encouragement, as well as the flexibility that is necessary to help this park continue to be the treasure that it truly is, for those that visit, as well as for the town of Raymond.

> Respectfully submitted, Sue

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115	15	60.00	23	46.00			106.00	-26.00	2xC=4.00
116	16	64.00	18	36.00	1	_	100.00	-20.00	3 x 0 = 6,00
117	10	40.00	10	20.00		_	60.00	1× A = 4.00 4× C = 8.00	+20.00
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140	i	3	53.00	7	14.00	_		66.00	1x C = 2.00	+14.00
1 141	1 1	7	68.00	26	52.00			120 00	-40.00	(XC=2.00
143	. ــــــــــــــــــــــــــــــــــــ	ر	8.00	2,	4.00	_		12.00		+68.00
143	3 (1	36.00	ىر	4.00	_		40.00		40.00
* 144	i b	rug	ket but	I news.	used -		1 188° 188			+80.00
+ 145				ever lis	100					+80.00
146	, i	3	52.00	ч	8.00			60.00	XA = 4.00	20.00
147	, 2	Ч	96.00	40	80.00			176.00	-96.00	10 x C = 2000
148	4		16 00	5	10 00			26.00	- 110	+54.00
149	4		16-00	2	4.00		_	20 00		+60.00
150	2	4	96.00	21	42.00	_		138.00	-58.00	
151	10	د	40.00	i 0	20:00			60.00		20.00
152	, 14	(56.00	11	22.00	,		78.00	2xc = 4.00	+2.00
153	2	ما	104.00	_		_		104.00	-24.00	
154	4	1	164.00	5	10,00		_	174.00	-94.00	
155	1.	3	52.00	9	18.00	-		70.00	>	+10.00
156	15	8	72.00	32	64-00	_	_	136.00	-56.00	
157	2		8.00	2	4.00			12.00		+68.00
158	2.5	አ	88-00					88.00	-8.00	
159	5	-	20.00	5 l	2,00		-	22.00	<i>→</i>	+58.00
160	3		12.00	2	4.00			16.00	<i>→</i>	+64,00
161	٦		8.00	2	4.00	_	_	12.00		+68.00
162	18		72.00					72.00	>	t8.00
163	27		108.00	1	2.00	Î	3.00	113,60	713.00	
164	179		712.00	-		_		712.00	-634.00	
165	21		84.00	ما ۱	32-00			116.00	-36.00	2×C = 4.00
Total								2443 00	1087.00	714.00
			,,							

PASS#	ADULT	X 4.00	CHILD	X 2.00	SENIOR	X 3.00	TOTA;L	MINUS	Peus
Pal	SE 28						2913.00		
	Sid 29						2300.00	496.00	518.00
	Sil 29						2474.00	-	455.00
		(1 discount)			2.12.2		2443.00	1037.00	1 + 1
		= 8880.00					10,130,00	3487.00	1979.00
		70.00						-	3487.00
		8950.00	total inco	me from 120	N2			LOSS -	1508.00
				1					

IF 41	ey paid	each tim	ethey car	ne_	10,130.00				
What	they paid	for pass	co.	-	8950.00				
wewe	uldham	for pass		>	1180.00	more			
l					IIOPA				
									aremo
								7	
		-							
		411010							

Tassel Top Park

Ending balance 06/30/2013	\$11,379.54
Receipts through Sept 2013	41981.81
F.	
Expenditures through, Sept. 2013:	-28813.48
Balance 09/30/2013	\$24,547.87
Receipts collected for next year	4050.00
Total Approximate Balance	\$28,597.87

Balance does not include outstanding invoices or receipts.



SNACK SHACK TOTALS 2013 EMPLOYEE HOURS

Donna20 hrs @ 7.7 5= 155.00
Donna40 hrs @ 8.00 = 320.00
Donna total 60 hrs475.00
Kim 71 hrs @ 7.50 = 532.00
Rebecca95. 5hrs @ $7.50 = 716.25$
Anna97 hrs @ 7.50 = 727.50
Haven6 hrs. @ 7.50 = 45.00
TOT329.5 hrs====2,496.25

VENDORS

Aubuchon15.99
Capita Candy1,090.84
Dollar Tree66.00
Esco Imports758.63
Oriental Trading Co51.48
Pepsi
Schwanns772.30
Sure Winner
TOTAL VENDOR EXPENSES = 5,706.17
Plus hours2,496.25
TOTAL EXPENSES8,202.42

PENDING REFUNDS

Capital Candy357.75 + 364.3	6=722.11
Pepsi	813.19
Schwanns	146.78
Sure Winner	244.36
TOTAL REFUNDS	1,926.44
TOTAL INCOME FROM SALES	6,951.38
TOTAL INCOME	8,877.82
MINUS EXPENSES	8,202.42
FINAL TOTAL	+675.40

