1 Proposal Overview

1.1 Understanding

AppGeo understands that the Town of Raymond is seeking GIS consulting support that will include onsite services. AppGeo understands that the technology platforms include Esri ArcGIS, along with AutoCAD Map, Vision Appraisal, and Trimble GPS devices. AppGeo further understands that GIS consulting services will be comprehensive – applicable to any or all Town departments and useful for Town initiatives, such as economic development, planning, conservation, infrastructure development, etc.

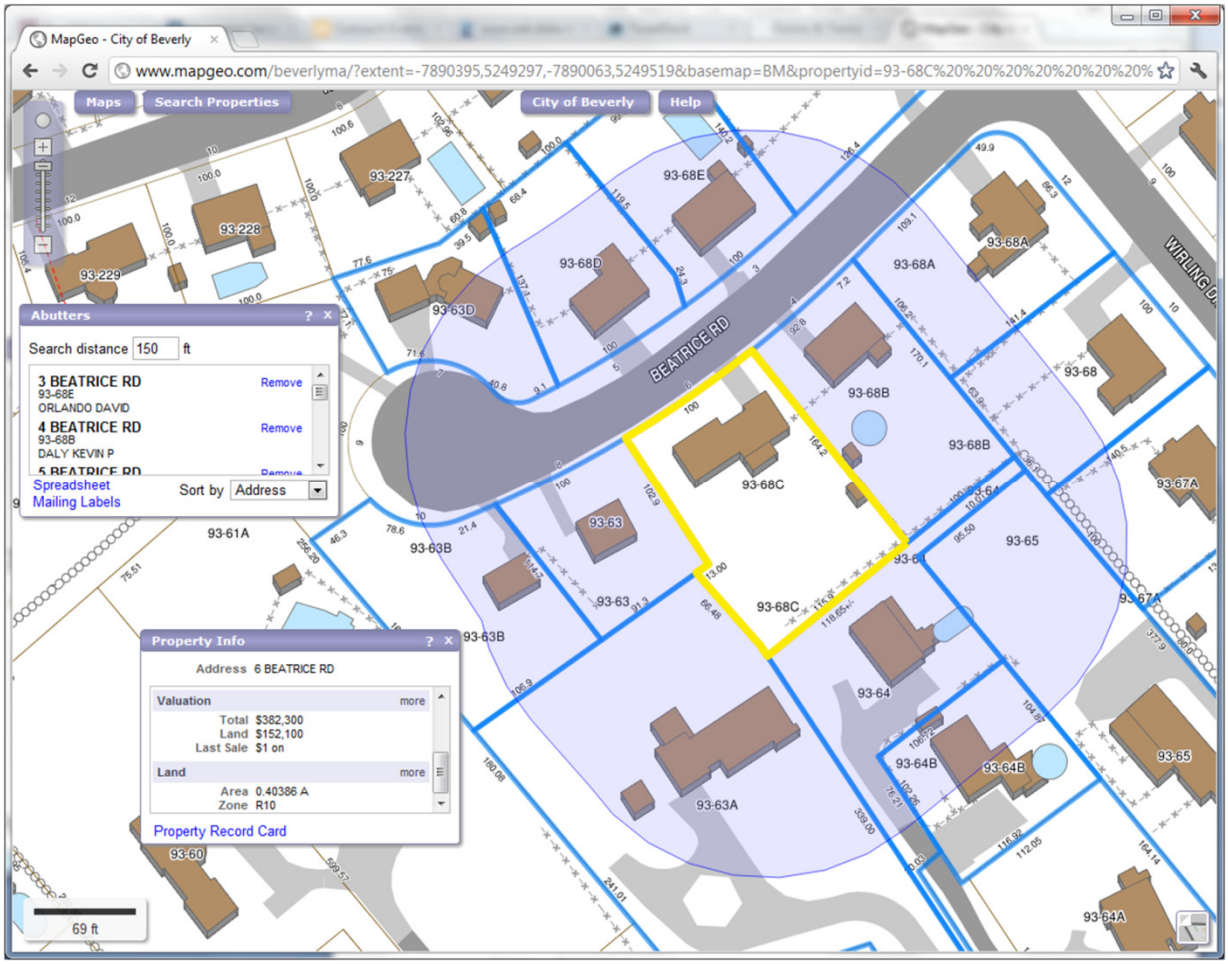
AppGeo also understands that is acceptable to apply solely for the GIS consulting portion of the RFP, which it has chosen to do. In that regard, AppGeo is willing and able to work collaboratively with consultants and Town staff on projects of various types.

1.2 Organization of this Proposal

This proposal is organized to provide all of the information requested in the RFP, page 7, Bid Response Elements. A crosswalk of the Bid Elements to our proposal content is as follows.

Bid Element, page 7, RFP	Covered by or Corresponds to Section in Proposal
1. Contract Principal name, etc.	2.1 Contractor Information
2. Brief History, Related Work, Current Clients	2.2 Company Capabilities 2.3 Related Work, Qualifications and Experience 2.5 Current Clients and Workload
3. Contract Work Reference	2.4 References
4. Statement of Current Workload	2.5 Current Clients and Workload
5. Qualifications and Experience	2.3 Related Work, Qualifications and Experience
6. Resumes of Key Personnel	Appendix A. Resumes
7. Information Regarding Legal Actions	5. Forms and Affirmations
8. Evidence of Insurance	5. Forms and Affirmations
9. Annual Cost of Service	3.3 Annual Cost of Service Estimate
Bidders Checklist	5. Forms and Affirmations
Non-Collusion Form	5. Forms and Affirmations

In addition, we provide a section (Section 4) that presents more detail about our MapGeo web mapping solution (pictured below), which we believe is suitable for immediate consideration by the Town.



MapGeo for Beverly, MA – www.mapgeo.com/beverlyma